

Application Form

Taiwan International Tools & Hardware Expo

2022/10/12-14 | Taichung International Exhibition Center



ORGANISER |  Taiwan Hand Tool Manufacturers' Association

IMPLEMENTER |  Lanza International Co Ltd

1

COMPANY INFORMATION

A. Business Registration Information

Company Name(EN) : _____ GUI number : _____

Brand Name(EN) : _____ Country : _____

Address(EN) : _____ Postal code : _____

B. Published in the Show Directory

Tel : (_____) _____ Fax : (_____) _____

Official Website: _____ Email : _____

C. Contact Person

Name : _____ Job Title : _____

Tel : (_____) _____ Ext : _____ Fax : (_____) _____

Cel Phone : _____ Email : _____

D. Business Nature

Producer/Manufacturer Agent/Distributor Wholesaler/Retailer Trader

Platforms, Digital Services and Consultant Government/Association Media

Others _____

E. Exhibit Area

A. Tools & Accessories

B. Automotive part, Repair tools & Maintenance equipment

C. Fasteners & Fittings

D. Garden, Outdoor, Agricultural & DIY

E. Metal processing & Safety Equipment

F. Building & Lock

G. Others _____



Add: 9 Floor, No. 156, Sec. 3, Minsheng E. Rd., Songshan Dist., Taipei City Tel: +886-2-7746-2868
Email: tite@lanzaexpo.com Fax: +886-2-7746-3860

2022TITE

1

2

BOOTH APPLICATION

Booth Type	Price	Booth Size	Subtotal
<input type="checkbox"/> Shell Scheme (Minimum12sqm)	USD\$2,000- /12sqm	_____sqm	
<input type="checkbox"/> Raw Space (Minimum24sqm)	USD\$3,400- /24sqm	_____sqm	
<input type="checkbox"/> ONLINE SHOW	USD\$1,000-		
The booth allocation criterias will according to booth size, priority of registration and payment. Raw Space booth does not include equipment and electricity.			VAT
			Total

Schematic Diagram of Shell Scheme



Equipment

Carpet, Fascia board, Socketx1(110v/500W),
Spotlightx5, Info counterx1, Chairx3,Pegboardx-
3,Display Shelfx3,Tablex1.

3

PAYMENT

This form must be accompanied by 100% of the participation fee to complete the registration.

<input type="checkbox"/> T/T	<p>ACCOUNT WITH BANK : CATHAY UNITED BANK, TAIPEI, TAIWAN</p> <p>SWIFT CODE : UWCBTWTP</p> <p>BANK ADDRESS : 1F., NO. 7, SONGREN ROAD, TAIPEI CITY, 11073, TAIWAN</p> <p>BENEFICIARY'S NAME : LANZA INTERNATIONAL CO.LTD</p> <p>BENEFICIARY'S A/C NO : 268087059319</p>
------------------------------	--

※Note※

*Please remit full amount against invoice amount, bank charge at buyer's cost.

*Please send us the bank slip once your payment remitted.

2022TITE

Company stamp and legally binding signature : _____ Date : _____

2

Email:tite@lanzaexpo.com Fax:(02)7746-3860

Please select the main product category that to be published in the show directory

Main Product : _____ (select 1 product as main product)

Secondary product : (1) _____ (2) _____ (3) _____ (4) _____ (5) _____

A Tools & Accessories

- | | |
|--------------------|---|
| A1 Hand tools | A6 Plumbing tools |
| A2 Power tools | A7 Measurement, examination instruments & tools |
| A3 Pneumatic tools | A8 Tool bags, boxes, cabinets & packaging |
| A4 Machine tools | A9 Other accessories & equipment |
| A5 Abrasive tools | A10 Ladders & casters |

B Automotive part, Repair tools & Maintenance equipment

- B1 Vehicle maintenance & repair equipment
- B2 Vehicle & other transportation repair tools
- B3 Automotive parts, on-board device & system
- B4 Service station & car accessories

C Fasteners & Fitting

- | | |
|--------------------------|------------------------------|
| C1 Screws | C5 Washers, circlips & rings |
| C2 Threaded rods & studs | C6 Springs |
| C3 Nuts | C7 Wiring components |
| C4 Bolts, nails & pin | C8 Others |

D Garden, Outdoor, Agricultural & DIY

- | | |
|-------------------------------|----------------------------------|
| D1 Garden machinery | D4 Agriculture machine & systems |
| D2 Garden tools | D5 Agriculture tools |
| D3 Outdoor, leisure equipment | D6 DIY tools |

E Metal Processing & Safety Equipment

- | | |
|--|---|
| E1 Metal processing machine, equipment | E6 Personal protective equipment(PPE) |
| E2 Metal surface treatment equipment | E7 Fire protection products and systems |
| E3 Welding & soldering equipment | E8 High pressure cleaners |
| E4 Pump & Valve | E9 Logistic equipment & trolleys |
| E5 Wire,tube products | |

F Building & Locks

- F1 Building materials, interiors fittings & accessories
- F2 Furniture fittings & hardware
- F3 Kitchen, sanitary & general household fittings
- F4 Decorative metal wares
- F5 Construction chemicals
- F6 Furniture Locks, cabinet locks & locking Systems
- F7 Keys & accessories

General Rules and Regulations

Terms and Conditions

1. Application for Participation and Permission to Exhibit

1-1 The participation application is made by means of the form provided by the organizer. The scanned e-applications are accepted while hardcopies are only provided when necessary. The application form must be submitted to the organizer along with the non-refundable/non-transferable deposit of the exhibition stands in full payment. The organizer reserves the right to accept or reject any application.

1-2 If the organizer accepts an application other than the application form, such acceptance is still subject to these terms and conditions. The exhibitor must complete and submit the application form upon request by the organizer. Exhibitors must cooperate with the organizer to provide any required and reasonable information. No refunds will be given to any exhibitor who cancels or reduces reserved exhibition space. In addition, the organizer reserves the right to request further information relating to the above at any time.

1-3 Requests for a participation application form, dispatch of this form, and/or receipt of shall not constitute permission to exhibit. The organizer shall examine the participation applications and decide on admissions. Admission shall become effective only when written confirmation has been sent to the exhibitor.

1-4 Grounds for rejection may include incomplete provision of the required information, default on payments or guarantees required by the organizer, failure to honor previous obligations, in particular those arising from this General Regulations, the unsuitability of the applicant, their products or services for the purpose or image of the event.

2. Allocation of Exhibition Stands

2-1 The organizer reserves the right to cancel the exhibitor's qualifications and eligibility or stop supplying water and electricity if the exhibitors are found to be in any one of the following situations by the organizer, and make no improvement after a request for improvement has been made by the organizer. Any payment made, including the paid deposits will not be refunded. If the organizer is sued or deemed responsible for any loss or damages, the exhibitors shall indemnify the organizer for the expenses (including but not limited to the lawsuit and legal fees). The exhibitors shall have no objection.

2-2 Without the prior written consent of the organizer, the stands shall not be subleased, transferred, or used to host exhibitions under the names of companies that are not registered (including the names of sponsors, affiliate companies [parent and subsidiary companies], a branch company of the original registered company in a third region, or subsidiary companies).

2-3 Those exhibitors who use a company name in their exhibition space different from that indicated on their application form must submit a notice to the organizer along with the following documents at least three months prior to the start of the exhibition: (a) Company Change Registration to prove that the exhibitor's company name has changed; or (b) relevant supporting documents to prove that the new exhibitor's name is on behalf of the original one (including the brand).

2-4 The organizer retains the right to adjust the exhibition date and venue. The organizer shall allocate the exhibition space to the exhibitors according to the order of applications received, the design of the exhibition space development and the organizational and technical conditions of the trade show. In such cases, the exhibitor shall not have the right to demand compensation from the organizer.

3. Installation of Stands and General Conditions of Participation

3-1 The exhibition items or the means of displaying them shall not violate relevant laws and regulations prescribed in the Civil Code, the Consumer Protection Act, the Fair Trade Act, the Commodity Labeling Act, the Commodity Inspection Act, and the Act Governing Food Safety and Sanitation. The exhibition items or the means of displaying them shall not disrupt public order or violate codes of decency. Advertisement by calling out or touting, in any way whatsoever, is strictly prohibited. The exhibitors must not block the aisles or encroach on them under any circumstances, unless exceptional prior written authorization has been obtained from the organizer.

3-2 The sale, display, or advertisement of exhibition items shall not infringe upon the copyright of others. The music, images, or related information demonstrated by the Exhibitors in public during the exhibition period shall not infringe upon intellectual property rights. The organizer shall not be held liable for any third party claims related thereto.

3-3 Packing or moving out exhibition items from the exhibition hall in advance or similar behaviors is banned. After the end of the exhibition, the exhibitors shall remove all exhibition items and personal items and clear the booth during the move-out. The organizer shall not be responsible for the custody of the exhibition items.

In the event that exhibition items or personal items are found onsite after the move-out, they shall be regarded as waste and removed by the cleaning company without notice to the exhibitor. The derived expenses shall be borne by the exhibitor.

3-4 The height from the floor to the ceiling is 7 meters, and the height limit for booths is 4 meters. The import and export of goods is 5.8 meters wide and 5.6 meters high. In the case of fire boxes, electrical boxes and air detectors, the booths must be kept clear according to regulations, and cannot be covered with partitions. Open flames are prohibited at the venue. All youth under the age of eighteen is strictly prohibited.

4. Terms and Conditions of Payment

4-1 The overall amount of participation fees for the event shall become the definitive property of the organizer following the admission decision sent in writing to the exhibitor. Failure to pay the balance or any installment payment by the stipulated deadline, shall be deemed to constitute termination of the admission to exhibit with no prior notice required, the down payment made remaining the irrevocable property of the organizer.

4-2 The organizer reserves the right to pursue payment of the balance of the payable price, notwithstanding non-participation, irrespective of the reasons for this. If the exhibitor does not occupy their stand for whatever reason on the day of the opening of the event, or by the setup deadline set by the organizer, they shall be deemed to have waived their right to exhibit. Without prejudice to any other measures taken and to the risk of the exhibitor, the organizer may use the stand of the defaulting exhibitor without the latter being able to claim either refund, or compensation, even if the stand is allocated to another exhibitor.

5. Postponement and Cancellation

The organizer reserves the right to cancel or postpone the event due to Force Majeure or any cause beyond his control. The following constitute force majeure circumstances, providing grounds at any time for the cancellation or postponement of the event: any new circumstances pertaining to health, the climate, the economy, politics or society on a local, national or international level which cannot be reasonably foreseen at the time of advertising the event to exhibitors, and which are beyond the control of the organizer, which make impossible the performance of the event or which imply risk of disturbance or disorder liable to seriously affect the organization and smooth running of the event or the safety of individuals or property. In such cases the exhibitor shall not be entitled to compensation or decrease of fees for the exhibition space rental. For matters not stipulated in the Regulations, the organizer may amend or update the Regulations from time to time.

6. Insurance

6-1 Personnel designated by the organizer shall be responsible for entrance/exit control during the exhibition period (including the move-in and move-out). However, the exhibitors should take care of their exhibition items, decorations, and facilities, and purchase any necessary insurance and hire security guards for valuable exhibition items. If any items are lost or damaged, the organizer shall not be held responsible.

6-2 The exhibitors must obtain all relevant insurances, such as fire insurance, theft insurance, flood insurance, and public liability insurance (including additional insurance for natural disasters, such as typhoons, earthquakes, floods, heavy rains, or other natural disasters) from the periods when the exhibition items and decorations are transported to the exhibition hall, to the removal of the said items from the exhibition hall. The organizer shall not be responsible for any losses or damage to the mentioned items during the aforementioned period.

7. Personal Data and Privacy Statement

7-1 The organizer respects the exhibitors' privacy and will collect, use and process personal data in accordance with this Personal Data Privacy Statement and the requirements under the Ordinance. The exhibitors shall read this Personal Data Privacy Statement carefully so as to ensure that the exhibitors fully and clearly understand the contents herein.

7-2 The organizer may collect personal data in several ways whenever the organizer provides the services to the exhibitors, and shall use and process your personal data for the purposes described in this Personal Data Privacy Statement. If the organizer will use and process your personal data for any other purpose, the organizer will further provide you with the relevant information on that other purpose and will obtain your consent before using and/or processing such information. The services shall include the media platforms (including the official website, e-paper, software, membership registration, personalization services, promotion and any other products/services provided by the organizer).

7-3 Whenever the exhibitor is requested by the organizer to provide your personal data, the exhibitor has the right to decide as to whether you should provide your personal data to the organizer but are not obliged to do so. If the exhibitor does not provide the organizer with the requested information or if the information provided by the exhibitor is inadequate or inaccurate, the organizer may not be able to provide the exhibitor with the services and the exhibitor may be unable to use the services.

7-4 The exhibitors are deemed to have read this Personal Data Privacy Statement and agree to allow the organizer to collect, use and/or process your personal data in accordance with this Personal Data Privacy Statement. The exhibitors have the right to access, request for correction/rectification or erasure of your personal data. Any request shall be made in writing to Lanza International Co. Ltd. at tite@lanzaexpo.com. Lanza may charge a reasonable fee for the request for viewing/enquiry/copying information.

7-5 The organizer would like to keep in touch with the exhibitors in the future, in order to keep the exhibitors appropriately informed of events and relevant services. And the organizer shall collect the name and email address of the exhibitors for the purpose above. The organizer will process personal data when sending information by e-mail about future similar trade fairs, events, and platforms that are organized all over the world. The exhibitors can withdraw your consent at any time by contacting Lanza International Co. Ltd.

Address: 9F., No. 156, Sec. 3, Minquan E. Rd., Songshan Dist., Taipei City 10596, Taiwan (R.O.C.)

Phone: +886 2-7746-2868

Email: tite@lanzaexpo.com.

If there is any inconsistency or conflict between the Chinese version and the English version of this Personal Data Privacy Statement, the Chinese version shall prevail.

8. Governing Law and Dispute Resolution

The General Regulations is governed by the laws of the Republic of China (Taiwan). If there is any dispute or disagreement between the parties regarding the General Regulations or the organizer, either party may submit the dispute to the non-exclusive jurisdiction of the courts of the Republic of China (Taiwan).

9. Addendum Supplements

The organizer reserves the right to add supplemental rules. This Addendum shall form an integral part of and be supplemental to the General Regulations, all the terms and conditions shall remain in full force and effect and continue.

The return of this signed application form constitutes a legally binding participation of the signing company, hereto forth the exhibitor in the event. I agree to have read and accepted the enclosed General Regulations for 2022 Taiwan International Tools & Hardware Expo.

Name of Company : _____ Signature Date : _____

Company stamp and legally binding signature : _____

4

2022TiTE

Email:tite@lanzaexpo.com Fax:(02)7746-3860

ORGANISER

The exhibition is organized by the Taiwan Hand Tool Manufacturers' Association and implemented by Lanza International Co. Ltd.

The Taiwan Hand Tool Manufacturers' Association (THMA), established on August 15, 1977, is one of the largest and most influential hardware and tools trade associations in Taiwan.

Consisting of 8 committees ranging from smart production, raw material supply & demand, to sales promotion, the association supports conduction of surveys, statistical analyses, research of hand tools and other related industries and is dedicated to driving innovation and growth in the industry.

ADVISER



經濟部國際貿易局
Bureau of Foreign Trade

ORGANISER



台灣手工具工業同業公會
Taiwan Hand Tool Manufacturers' Association

CO-ORGANISER

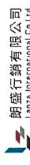


國發署投資服務專策辦公室
Investment Promotion Service Center, TIPC



台灣手工具工業同業公會
TAIWAN HAND TOOL MANUFACTURERS' ASSOCIATION

IMPLEMENTER



蘭盛行銷有限公司
Lanza International Co. Ltd.



FAIR DATES & OPENING HOUR

2022 / 10 / 12-13 09:00-17:00

2022 / 10 / 14 09:00-16:00

THE VENUE

Taichung International Exhibition Center

TAIWAN INTERNATIONAL TOOLS & HARDWARE EXPO

E | lite@lanzaexpo.com

T | +886-2-7746-2868

F | +886-2-7746-3860

9F, No. 156, Sec. 3, Minsheng E. Rd., Songshan Dist., Taipei City 105402, Taiwan (R.O.C.)

hardwareexpo-taiwan.com



REPUTATION



CONNECTION



INNOVATION



VISION

2022 | Taichung International Exhibition Center
10.12 - 14

TOOLS KINGDOM

The Most Iconic Gathering
of Hardware & Tools in Asia

TAIWAN
INTERNATIONAL
TOOLS & HARDWARE EXPO



SHAPING THE FUTURE OF THE HARDWARE & TOOLS MANUFACTURING MARKET THAT FEATURES INNOVATION, WORLD-CLASS QUALITY AND SMART SOLUTIONS

MARKET INFORMATION

The first Taiwan International Tools & Hardware Expo will be held from October 12-14, 2022 at Taichung International Exhibition Center. The exhibition was advised by the Bureau of Foreign Trade, Ministry of Economic Affairs, organized by Taiwan Hand Tool Manufacturers' Association (IHTIMA). It is co-organized by the Strengthening Investment Services Project Office, NDF, the Taiwan Institute of Economic Research and the Taiwan Industrial Fasteners Institute and the Taiwan Pistons Industry Association and the Taiwan Machine Tool & Accessory Builders' Association. And implemented by Lanza International Co. Ltd.

With an Industry Innovation Forum, online expo and O2O business matchmaking events running alongside, the first Taiwan International Hardware & Tools Exhibition features the rebranding strategy to position Taiwan as a leading role in hand tools. From launching omnichannel marketing campaigns, leveraging overseas partners, diversifying the buyer base, to pool together resources from the central to the local level, the event has pulled out all the stops to showcase Taiwan's hand tools manufacturing capabilities on the global stage. As an effort to connect the demand and supply sides, engage key markets, and create a brand-new, effective B2B industry platform, the event spurs Taiwan's hardware and tools export performance.

Taiwan is the third largest exporter of hand tools in the world, the second largest exporter included OEM value. With its stable supply capability, Taiwan makes itself a much-valued partner for the global supply chain. The output value of hand tools was NT\$122.5 billion while the export value reached NT\$110.39 billion in 2020. Claiming the world's largest market share in high-end product lines with a total of 2,367 hand tool manufacturers nationwide, Taiwan has played a leading role in hand tool manufacturing.

Due to its strong capabilities in hand tools manufacturing and a complete industry supply chain, Taiwan has been able to dominate the global marketplace, even during the COVID-19 pandemic.

The total export value of hardware & hand tools from Taiwan reached US\$4.79 billion in 2021, a noticeable increase of over 27.4% compared to the previous year, breaking the historical value on the record. In this period, exports to the United States increased by 26.9%, and exports to the European Union increased by 33.3%.

The first industry-led Taiwan International Hardware & Tools Exhibition allows Taiwanese businesses to demonstrate their competitive edges through a wide range of events and campaigns and provides an unmissable opportunity to become a key partner for industry leaders in the global hand tools industry.

PRODUCT CATEGORIES AND EXHIBITION AREAS



Tools & Related Accessories
Hand tools
Power tools
Mechanistic tools
Mechanical tools
Abrasive tools
Plumbing tools
Measurement, examination instruments & tools
Tool bags, boxes, cabinets & containers
Other accessories & equipment
Ladders & ladders



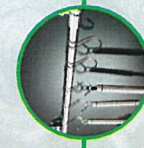
Fasteners & Fixings
Screws
Threaded rods & studs
Bolts, nuts & pin washers, circlips & rings
Springs
Wiring components
Others



Repair tools & Maintenance
Vehicle maintenance & repair equipment
Vehicle & other transportation repair tools
Tool motive parts, on-board device & service station & car accessories



Garden, Outdoor, Agricultural & DIY
Garden machinery
Garden tools
Outdoor, leisure
Agriculture machine
Agriculture, tools
DIY tools



Building & Locks
Building materials, interior fittings & accessories
Hardware fittings & Kitchen, sanitary & general household fittings
Decorative metal wares
Construction
Furniture Locks, cabinet locks & locking systems
Keys & accessories



Metal Processing Equipment & Testing Equipment & Industrial Safety
Metal processing machine, equipment
Metal surface treatment
Welding equipment
Pump & Valve
Personal protective equipment (PPE)
Fire protection products and systems
Material storage equipment
Logistic storage equipment, & trolleys

EVENT FEATURES

01 Leading exhibitors
ALLPRO, OREAI, KLANKER, UFKV, LION, ADVANCEWAY

The only top-class, industry-led hardware & tools trade show is organized by the Taiwan Hand Tool Manufacturers' Association, which brings prominent manufacturers together from across Taiwan.



Potential foreign buyers

An international buyer promotion program aims at European and the USA markets, as well as emerging markets such as East Africa and the ASEAN. Marketing focus areas include North America, Germany, the United Kingdom, France, Japan, India, China, UAE, and Italy.

02 Government support

Gathering the leading Taiwanese manufacturers together, with attendance and support from relevant trade associations, as well as assistance and resource support from the government.

03 Virtual exhibit hall

Delivering a virtual exhibit hall and interactive business platform for a seamless O2O experience with quality buyers and to maximize trade show value.

04 Industry Forum

Featuring a Hardware & Tools Innovation Forum that explores new technology, market trends and industry developments to drive further growth, which contributes to trade show branding, engagement with related supply chains, and year-round event promotion.



05 Omnichannel business matchmaking

Incorporating an omnichannel business matchmaking fair and O2O one-on-one matchmaking meetings to engage buyers face-to-face, allowing major supply chain players to draw both orders and attention from top buyers worldwide.

06 Profitable marketplace

An exceptionally curated grand annual event for hardware and tools brands that serves to expand the export market, revitalize the domestic market, and inspire broader industry growth.



07 The best location

Taking place near the Central Taiwan Industrial Cluster, the event provides a one-stop-shop for international buyers and procurement specialists to explore products, potential partners and go on factory visits.

08 Exhibitor Profile
Manufacturers, Dealers/Distributors, Wholesalers/Retailers, Importers/Exporters, Consultants and Digital Services providers/Consultants
09 Visitor Profile
Hand tools, power tools and parts suppliers, tool brands, manufacturing and processing suppliers, The foreign procurement representatives in Taiwan, the Asia regional procurement representatives, and motorcycle, repair parts manufacturers, bicycle parts and tool manufacturers, precision machinery manufacturers, bobcat manufacturing companies, electronic device manufacturers, heavy machinery and other transportation tool manufacturers, Manufacturer of metal parts, processing, components and machine tools. Suppliers in high-value reach, aerospace, 3D printing equipment and casting & foundry. Suppliers of high value reach, aerospace, 3D printing equipment and casting & foundry. Plumber and industrial, product designers, Retailers, wholesalers and maintenance service providers of plumbing and electrical supplied hardware tools, Construction industry, construction companies, interior design companies, Agricultural producers, agricultural machinery, manufacturers, outdoor products manufacturers, gardening materials and service providers, Users of hardware & tools, DIY, outdoor tools, Taiwan, e.g. from Germany, the US, Japan, France and Italy

