

Ref. No.: (official use only)		Date:	
Office		Interviewer	
Company		Year Established	
E-mail		Tel	-
URL		Fax	-
Address		No. of Employees	
Annual Sales	US\$ year:	Annual Procurement	US\$ year:
Nature of Business	<input type="checkbox"/> Imp. <input type="checkbox"/> Exp. <input type="checkbox"/> Mfg. <input type="checkbox"/> Distributor <input type="checkbox"/> Wholesaler <input type="checkbox"/> Retailer		
	<input type="checkbox"/> Agent <input type="checkbox"/> Service Company <input type="checkbox"/> Trade Org. <input type="checkbox"/> Government <input type="checkbox"/> Others		
<input type="checkbox"/> Proposed date of visit to Taiwan: ____/____/____ (year/month/date)			
※ Must complete 必填欄位 Has the buyer ever been to Taiwan for procurement? <input type="checkbox"/> Never (please also fill in the following table, but skip the current vendor column) <input type="checkbox"/> Yes (If yes, please fill in the fields below and state only the current suppliers)			
Product(s) to purchase from Taiwan	Description	Quantity or Amount (in US\$)	<u>Application</u> <u>Current Vendor(s) in Taiwan (if any)</u>
Contact Person	Title & Dept.	Tel / Fax	E-mail
Category	Buyer Qualification and Terms of Incentives		
General	<input type="checkbox"/> 1. For group of 5 or more companies, TAITRA offers group incentive by region: Asia: USD 1,000 ; Europe, North America: USD 1,500 ; Central& South America, Africa: USD 2,000 <input type="checkbox"/> 2. For group of 15 or more companies, TAITRA offers group incentive (same as 1) AND reimbursement for one roundtrip economy class airfare ticket for the most direct route between Taipei and the city of primary residence for the group leader.		
Target Buyers	<input type="checkbox"/> 3. For companies with USD 5 million or more in current annual sales, and with machinery show room or specialized warehouse (priority given to those with 150 m ² or larger area) TAITRA offers reimbursement for one roundtrip economy class airfare ticket to and from Taipei. <input type="checkbox"/> 4. For companies from emerging markets with current annual sales of USD50 million or more, TAITRA offers reimbursement for one roundtrip economy class airfare ticket to and from Taipei and the city of primary residence AND lodging for maximum 4 days /3 nights (maximum of NT\$5,000 per day) in Taiwan for one person; and prearranged airport-hotel-airport transportation. <input type="checkbox"/> 5. For companies with USD80 million or more in current annual sales OR USD 10 million or more in procurement, TAITRA offers reimbursement for one roundtrip economy class airfare ticket to and from Taipei and the city of primary residence AND lodging for maximum 4 days /3 nights (maximum of NT\$5,000 per day) in Taiwan for one person; and prearranged airport-hotel-airport transportation.		

	<p>□6. For companies with USD 1 billion or more in current annual sales OR USD 100 million or more in procurement, TAITRA offers reimbursement for one roundtrip business class airfare ticket to and from Taipei and the city of primary residence AND lodging for maximum 4 days /3 nights (maximum of NT\$5,000 per day) in Taiwan for one person; and prearranged airport-hotel-airport transportation.</p>
	<p>□7. For companies ranking among the top 50 engineering consultants and system integrators companies in their nations' respective industries, TAITRA offers reimbursement for one roundtrip economy class airfare (between Taipei and the city of his/her primary residence) AND 4 days/3 nights hotel accommodation for one person (maximum of NT\$ 5,000 per day); and prearranged airport-hotel-airport transportation.</p>
Target Medium-sized Buyers	<p>□8. For companies with current annual sales of USD50 million or more, TAITRA offers reimbursement for one roundtrip economy class airfare ticket to and from Taipei and the city of primary residence.</p>
	<p>□9. For companies from emerging markets with current annual sales of USD10 million or more, TAITRA offers reimbursement for one roundtrip economy class airfare ticket to and from Taipei and the city of primary residence.</p>
Target Countries	<p>□8. For companies ranking among the top 200 in the industry in terms of current annual sales or import, TAITRA offers company incentive by region: Asia: USD 300 ; Middle East, Central & Eastern Europe: USD 500 ; Central & South America, Africa: USD 800</p>
Countries with Diplomatic Relation	<p>□9-1. For companies ranking among the top 200 in the industry in terms of current annual sales or import, TAITRA offers Asia & Oceania: USD 1,200; Central & South Americas, Africa: USD 1,500 per company (Max. 5 companies per year per country/ max. 10 companies per year for countries with Free Trade Agreement with Taiwan)</p> <p>□9-2. For a group of 5 or more companies, TAITRA offers Asia & Oceania: USD1,200 ; Central & South Americas, Africa: USD 1,500 per company for travel expenses (max. 5 companies/ max. 10 companies for country with Free Trade Agreement with Taiwan) AND reimbursement for one roundtrip economy class airfare ticket for the most direct route between Taipei and the city of primary residence for the group leader.</p> <p>□10. For industry leader coming to Taiwan for procurement OR sales, TAITRA offers lodging for maximum 6 nights and transportation expenses while in Taiwan.</p>
<u>New Buyers from Emerging Markets</u>	<p>□ <u>For companies with current annual sales of USD 5 million or more which have never received any incentive from TAITRA up to the time of application and have no current supplier in Taiwan, TAITRA offers reimbursement for one roundtrip economy class airfare ticket to and from Taipei and the city of primary residence; and lodging for maximum 4 days /3 nights (maximum of NT\$5,000 per day) in Taiwan for one person; and airport-hotel-airport transportation.</u></p>
<u>New Buyers from Developed Countries or Mainland China</u>	<p>□ <u>For companies with current annual sales of USD 10 million or more have never received any incentive from TAITRA up to the time of application and have no current supplier in Taiwan, TAITRA offers reimbursement for one roundtrip economy class airfare ticket to and from Taipei and the city of primary residence; and lodging for maximum 4 days /3 nights (maximum of NT\$5,000 per day) in Taiwan for one person; and airport-hotel-airport transportation.</u></p>

Note: 1. Each company is eligible for ONE of the above incentives per year.

2. In filling up the form, the buyer applicant must provide the website (URL) of his/her business enterprise. In case a URL is not available, he/she should provide relevant information, such as his/her company's main sales channels, import destinations (countries of import), required quality certificates, etc.

Overseas Office Applying for the incentive

Section in Charge of Handling the Application